HIAS AND COUNCIL MIGRATION SERVICE OF PHILADELPHIA T/A HIAS PENNSYLVANIA

FINANCIAL REPORT September 30, 2017

HIAS AND COUNCIL MIGRATION SERVICE OF PHILADELPHIA T/A HIAS PENNSYLVANIA

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SNYDER, DAITZ & COMPANY

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Independent Auditor's Report

Board of Directors HIAS and Council Migration Service of Philadelphia T/A HIAS Pennsylvania Philadelphia, PA

Report on the Financial Statements

DENNIS NATALI, CPA

JOSEPH P. LEONARD, CPA

We have audited the accompanying consolidated financial statements of HIAS Pennsylvania (a nonprofit organization), which comprise the consolidated statement of financial position as of September 30, 2017. and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of HIAS Pennsylvania as of September 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The consolidating schedules on pages 14 and 15 are presented for purposes of additional analysis and are not a required part of the financial statements. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is also not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 18, 2018, on our consideration of HIAS Pennsylvania's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of HIAS Pennsylvania's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering HIAS Pennsylvania's internal control over financial reporting and compliance.

SNYDER, DAITZ & COMPANY

Sonds, Dat, Congray

Philadelphia, PA

April 18, 2018

CONSOLIDATED STATEMENT OF FINANCIAL POSITION September 30, 2017

(With Comparative Totals for 2016)

		2017	2016			
<u>ASSETS</u>	•					
Cash and cash equivalents	\$	704,396	\$	568,218		
Investments in certificate of deposit		0		108,506		
Investments		1,582,979		864,756		
Accounts receivables		421,726		478,921		
Grants receivable		329,625		196,000		
Prepaid expenses		8,243		2,757		
Equipment and leasehold improvements, net		2,342		2,450		
Total Assets	\$	3,049,311	<u>\$</u>	2,221,608		
LIABILITIES AND NET ASSETS						
CURRENT LIABILITIES						
Accounts payable and accrued expenses	_\$	62,350		51,854		
Total Liabilities	\$	62,350	\$	51,854		
NET ASSETS						
Unrestricted						
Unrestricted	\$	990,782	\$	1,053,998		
Designated by the Board		1,582,979		864,756		
Total Unrestricted	\$	2,573,761	\$	1,918,754		
Temporarily restricted		413,200		251,000		
	\$	2,986,961	\$	2,169,754		
Total Liabilities and Net Assets	\$	3,049,311	\$	2,221,608		

CONSOLIDATED STATEMENT OF ACTIVITIES Year ended September 30, 2017

(With Comparative Totals for 2016)

	UNRESTRICTED		EMPORARILY 2017 RESTRICTED TOTAL				2016 TOTAL
SUPPORT AND REVENUE							
Government grants and contracts	\$	2,017,615		\$	2,017,615	\$	1,647,019
Grants- other		203,731	\$ 421,900	•	625,631	•	312,929
Contributions and fundraising		739,214	25,700		764,914		537,068
In-kind contributions		1,047,524	·		1,047,524		1,010,373
Service fees		78,589			78,589		74,687
Investments		117,359			117,359		90,129
Other income		15,427			15,427		7,034
Net assets released from restriction:							
Satisfaction of program restrictions		285,400	 (285,400)		0		0
Total Support and Revenue	\$	4,504,859	\$ 162,200	\$	4,667,059	\$	3,679,239
EXPENSES AND LOSSES							
Programs:							
Citizenship project	\$	232,148		\$	232,148	\$	235,942
Legal services		2,105,315			2,105,315		1,784,443
Asylee project		82,265			82,265		76,681
Resettlement program		985,093			985,093		869,730
PHIILS		57,475	 		57,475		46,424
Total Programs	\$	3,462,296	0	_\$_	3,462,296	\$	3,013,220
Support services							
General and administrative	\$	292,755		\$	292,755	\$	223,760
Fundraising		94,801	 		94,801		53,978
Total Support Services	\$	387,556	 <u> </u>	\$_	387,556	\$	277,738
Total Expenses	\$	3,849,852	 0	\$	3,849,852	\$	3,290,958
Change in Net Assets	\$	655,007	\$ 162,200	\$	817,207	\$	388,281
Net Assets, Beginning		1,918,754	 251,000		2,169,754		1,781,473
Net Assets, Ending	\$	2,573,761	\$ 413,200	\$	2,986,961	\$	2,169,754

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

Year ended September 30, 2017 (With Comparative Totals for 2016)

		SHIP ROJECT	_ <u>s</u>	LEGAL ERVICES		ASYLEE ROJECT		SETTLE- MENT ROGRAM		PHIILS	_Pf	TOTAL ROGRAMS		ENERAL & ADMINI- TRATION	_	FUND RAISING	-	2017 TOTAL		2016 TOTAL
PERSONNEL EXPENSES Salaries	\$	131,572	s	734,184	•	57,195	s	351,171	\$	42,066	5	1,316,188		198,297		35,093	s	1,549,578	\$	1,271,594
Payroll taxes	*	10,740	•	59,930	•	4,669	•	28,665	•	3,434	•	107,438	•	16,187	•	2,885	4	126,490	Ð	103,328
Retirement		1,745		9,692		759		4,660		280		17,136		2,961		465		20,562		11,216
Employee benefits		8,458		80,097		3,677		22,575		2,704		117,511		12,748		2,256		132,515		105,125
• •									_	_,			_	12,740		2,200		132,313		103,123
	\$	152,515	\$	883,903	. \$	66,300	\$	407,071	\$	48,484	\$	1,558,273	\$	230,193	\$	40,679	\$	1,829,145	s	1,491,263
OPERATING EXPENSES													_		_					
Advertising	\$	-	\$	-	\$		\$	90	\$	-	\$	90	\$	530	\$	-	\$	620	S	992
Case management system		0		29,426		0		0		0		29,426		0		0		29,426		35,919
Conferences and staff development		0		10,510		741		157		0		11,408		0		0		11,408		7,258
Direct assistance and housing		0		702		0		321,374		0		322,076		0		0		322,076		324,164
Dues and subscriptions		0		3,885		432		0		0		4,317		0		0		4,317		5,609
Equipment rental		1,666		9,297		724		4,447		533		16,667		2,511		444		19,622		6,776
Fundraising		0		0		0		0		0		0		0		15,442		15,442		26,197
Insurance		1,025		5,719		446		2,736		328		10,254		1,545		273		12,072		9,979
Office supplies and educational supplies		3,739		21,438		1,623		12,481		1,196		40,477		7,134		1,000		48,611		57,063
Payroll fees		588		3,282		256		1,570		188		5,884		886		157		6,927		5,471
Postage		1,144		6,382		497		3,052		366		11,441		1,724		305		13,470		16,515
Printing		912		5,090		397		2,435		292		9,126		1,375		243		10,744		11,604
Professional fees		5,012		28,548		2,377		13,378		1,603		50,918		25,704		1,337		77,959		20,293
Professional fees, In-kind		0		923,924		0		123,600		0		1,047,524		0		0		1,047,524		1,010,373
Program expenses		32,682		59,206		155		4,292		0		96,335		0		0		96,335		69,437
Purchase services		19,822		33,380		993		42,472		730		97,397		3,443		31,788		132,628		65,353
Rent		8,437		47,081		3,668		22,519		2,698		84,403		12,716		2,250		99,369		63,038
Telephone and internet		3,305		18,440		1,437		8,820		1,057		33,059		4,980		881		38,920		39,346
Travel		1,292		15,047		2,215		14,575		0		33,129		0		0		33,129		24,200
	•	70.624		1,221,357	•	46.004	_	£77.000	_	B 004	_	4 000 004	_		_		_			
	₩	79,624	\$	1,221,337	\$	15,981	\$	577,998	<u>\$</u>	8,991	\$	1,903,931	\$_	62,548	<u>\$</u>	54,120	\$	2,020,599	<u>\$</u>	1,799,587
Total expenses before depreciation	\$	232,139	\$	2,105,260	\$	82,261	\$	985,069	\$	57,475	\$	3,462,204	\$	292,741	\$	94,799	\$	3,849,744	\$	3,290,850
Depreciation		9		55		4		24		0		92		14		2		108		108
	5	232,148	\$	2,105,315	\$	82,265	<u> </u>	985,093	_	57,475	<u> </u>	3,462,296	<u> </u>	292,755	-	94,801	<u> </u>	3,849,852	-	3,290,958
			<u> </u>	-1	Ť	,,-	Ť				-		<u> </u>		<u> </u>	4-1441	<u></u>	2,070,002		3,200,000

CONSOLIDATED STATEMENT OF CASH FLOWS Year ended September 30, 2017 (With Comparative Totals for 2016)

	2017			2016				
CASH FLOWS FROM OPERATING ACTIVITIES								
Change in net assets	\$	817,207	\$	388,281				
Adjustments to reconcile to cash from operations								
Depreciation		108		108				
Gain on investments		(91,802)		(72,004)				
(Increase) decrease in :								
Accounts receivable		57,195		(182,852)				
Grants receivable		(133,625)		(84,750)				
Prepaid expenses		(5,486)		(260)				
Increase (decrease) in :								
Accounts payable and accrued expenses		10,496		18,813				
Net Cash Provided by Operations	\$	654,093	\$	67,336				
CASH FLOWS FROM INVESTING ACTIVITIES								
Proceeds from sale of investments	\$	57,534	\$	39,554				
Proceeds from redemtion of certificate of deposit		108,928		0				
Purchase of investments		(684,377)		(18,016)				
Net Cash Provided (Used) by Investments	\$	(517,915)	\$	21,538				
CASH FLOWS FROM FINANCING ACTIVITIES		0		0				
Net increase in cash for year	\$	136,178	\$	88,874				
Cash balance, beginning		568,218		479,344				
Cash balance, ending	\$	704,396	\$	568,218				

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2017 and 2016

NOTE 1 - THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Organization

The HIAS and Council Migration Service of Philadelphia ("the Organization") is a not-for-profit organization located in Philadelphia, Pennsylvania, that provides aid to immigrants. The Organization operates under the name HIAS Pennsylvania.

The organization programs and supporting services are as follows:

Citizenship project - provides application assistance, civics/ESL instruction and legal representation by a legal support team on behalf of refugees and immigrants seeking naturalization.

Legal Services project - provides immigration legal assistance by staff attorneys, law clerks, accredited representatives and paralegals to immigrants and refugees of limited means. This program also provides technical assistance to service providers and non-attorneys in the organization and to the community at large.

Asylee project - provides information, referral and limited case management to asylees in Pennsylvania. In addition, the project develops and disseminates training material to professionals, service providers and asylees.

Resettlement program - provides resettlement and case management services for newly arrived refugees.

Fundraising - provides the structure necessary to encourage and secure private financial support from individuals, foundations and corporations.

General and administrative - includes the functions necessary to maintain an equitable employment program, ensure an adequate working environment, secure proper administrative functioning of the Board of Directors, and manage the financial and budgetary responsibilities of the Organization.

Pennyslvania HIAS Indigent Immigrant Legal Services (PHILS) is a separate 501 (c)(3) non-profit managed by HIAS Pennsylvania which provides free immigration legal services to indigent individuals in Pennsylvania.

Date of Management's Review

Subsequent events were evaluated through April 18, 2018, which is the date the financial statements were available to be issued.

Basis of Accounting

The organization's accounting policies conform to generally accepted accounting principles, using the accrual basis of accounting.

Basis of Presentation

The financial statements are presented in accordance with FASB ASC 958 (formerly SFAS No. 117, Financial Statements of Not-for-Profit Organizations), which requires the Organization to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2017 and 2016

NOTE 1 - THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Consolidation

These consolidated financial statements include HIAS and Council Migration Service of Philadelphia (HIAS Pennsylvania) and Pennsylvania HIAS Indigent Immigrant Legal Services (PHILS). PHILS is a not-for-profit organization incorporated by HIAS Pennsylvania, and is also related by common board members. All significant intercompany balances and transactions have been eliminated.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Significant estimates are made in the functional allocation of expenses and the valuation of donated services.

Cash

Cash and other highly liquid investments with maturities of three months or less are considered to be cash equivalents.

The organization maintains its bank accounts in financial institutions with insurance provided by the Federal Deposit Insurance Corporation up to \$250,000. Uninsured balances of cash totaled approximately \$409,000 and \$301,500 as of September 30, 2017 and 2016, and were held primarily in money market accounts.

Cash includes balances restricted to use within the guidelines of grants from the organization's funding sources. These balances totaled approximately \$90,000 and \$55,000 as of September 30, 2017 and 2016.

Investments

Investments are reported at their fair market value in the statement of financial position. Unrealized gains and losses are included in the change in net assets.

Allowance For Uncollectible Amounts

Each account receivable and grant receivable is evaluated separately by management to determine collectability. An allowance for uncollectible amounts, if any, is based on this determination. There was no allowance at September 30, 2017 and 2016, as all amounts were considered collectible.

Property & Equipment

Property and equipment are carried at cost less accumulated depreciation and amortization and are depreciated over the useful lives of the assets using the straight-line method.

Contributions of cash that must be used to acquire equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the acquired assets are placed in service. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2017 and 2016

NOTE 1 - THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Recognition of Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Amounts released from restriction totaled \$285,400 and \$330,465 for the years ended September 30, 2017 and 2016.

Unconditional promises to give are recognized as revenues or gains to the period received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Functional Allocation of Expenses

The costs of providing the various programs and other supporting activities have been summarized on a functional basis in the statement of activities and in the schedule of functional expenses. Accordingly, such costs have been directly allocated among the programs and supporting services as shown on the schedule of functional expenses. Indirect expenses have been allocated using either actual staff time or facilities usage by each program.

Income Taxes

The organization is a nonprofit corporation exempt from taxation under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision has been made for income taxes in the accompanying financial statements.

NOTE 2 - CASH & CASH EQUIVALENTS

Cash and cash equivalents consist of the following at September 30:

	<u> 2017</u>	<u>2016</u>
Cash in bank & on hand	\$ 114,073	\$ 18,226
Money market accounts	<u>590,323</u>	<u> 549,992</u>
	<u>\$ 704,396</u>	<u>\$ 568,218</u>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2017 and 2016

NOTE 3 - INVESTMENTS & FAIR VALUE MEASUREMENTS

Investments represent the balance in the organization's board designated endowment and consist of the following as of September 30:

			<u>/alue Measurer</u> C	luoted Prices In Active Markets for
		Unrealized		Identical
<u>2017</u>	Cost	Appreciation (Depreciation)	Fair Value	Assets (Level 1)
Vanguard Balanced Index Fund	<u>\$1,441,160</u>	<u>\$141,419</u>	<u>\$1,582,579</u>	<u>\$1,582,579</u>
	<u>\$1,441,160</u>	<u>\$141,419</u>	<u>\$1,582,579</u>	<u>\$1,582,579</u>
<u>2016</u>				
Certificate of deposit Vanguard	\$108,506	\$ 0	\$108,506	\$108,506
Balanced Index Fund Jewish Federation of Greater Philadelphia Balanced Growth Fund	757,673	52,338	810,011	810,011
	<u>53,583</u> <u>\$919,762</u>	<u>1,162</u> \$ 53,500	<u>54,745</u> \$973,262	<u>54,745</u> \$973,262

Activity in the board designated endowment funds for the years ended September 30, 2017 and 2016 is as follows:

	2017	2016
Balance, beginning	\$ 864,756	\$815,049
Contributions	658,928	0
Investment return		
Investment income	24,977	17,782
Gains on investments	91,627	72,004
Fees	(175)	(525)
Amounts appropriated for expenditure	(57,534)	(39,554)
	\$1,582,579	\$ 864,756

Gains and losses (realized and unrealized) included in changes in net assets for the years ended September 30, 2017 and 2016 are reported in investment revenue. All such gains and losses were a result of transactions where values have been measure using Level 1 inputs.

Total investment income is as follows for the years ended September 30, 2017 and 2016:

	_2017	_2016
Investment income, interest and dividends	\$ 25,907	\$ 18,650
Gain on market value of securities	91,627	72,004
Fees	(175)	(525)
	\$117.359	\$ 90,129

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2017 and 2016

NOTE 3 - INVESTMENTS & FAIR VALUE MEASUREMENTS - CONTINUED

FASB ASC 820-10 (formerly SFAS No. 157, Fair Value Measurements,) establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority; Level 2 inputs are those other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities; and Level 3 inputs are those unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities, and have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. No Level 2 inputs were available to the Organization, and Level 3 inputs are only used when Level 1 and 2 inputs are not available

Level 1 Fair Value Measurements

The fair value of investments are based on quoted net asset values of the holdings held at year-end.

NOTE 4 - GRANTS RECEIVABLE

Represents unconditional promises to give, as explained in Note1, consisting of the following as of September 30:

	2017	2016
Litigation	\$166,875	\$ 30,000
Resettlement program	60,000	120,000
Immigrant Outreach Coordinator	30,000	0
Immigrant Youth Advocacy	0	11,000
Time restricted operating grants	<u>72,750</u>	<u>35,000</u>
	<u>\$329,625</u>	\$196,000
Amount due in		
Less than one year	\$249,625	\$136,000
One to five years	80,000	60,000
	\$329,625	\$196,000

NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following at September 30:

	Cost		preciation preciation	20 Net E Val	Book	Ne	2016 et Book ⁄alue
Computer equipment	\$21,783	\$	21,783	\$	0	\$	0
Leasehold improvements	4,200		1,858	2	,342		2,450
Furniture	8,397		8,397		0		0
Telephone and fax equipment	<u>8,610</u>	_	8,610		0		0
• •	\$ 42,990	\$	40,648	\$ 2	342	\$	2,450

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2017 and 2016

NOTE 6 - NET ASSETS

Unrestricted Net Assets

Unrestricted net assets represent funds retained by HIAS Pennsylvania that were received without any donor-imposed restrictions. In addition, donor-restricted contributions whose restrictions have been met in the same reporting period are reported as unrestricted support.

The Board of Directors has elected to designate a portion of the Organization's unrestricted net assets to be used for certain purposes. These funds are placed in long-term investments, where pursuant to the investment policies, 5% can be utilized and expended each year. The balance of these designated funds was \$1,582,979 and \$864,756 as of September 30, 2017 and 2016.

Temporarily Restricted Net Assets

Temporarily restricted net assets represent resources restricted by the donor as to time or use with the expectation that such restrictions will be satisfied in the future.

Temporarily restricted net assets are composed of the following as of September 30:

	<u>2017</u>	<u>2016</u>
Legal services	\$185,450	\$ 77,500
Resettlement program	60,000	120,000
Immigrant Outreach Coordinator	45,000	. 0
Youth advocacy	0	11,000
Philadelphia Citizens Assistance Network	15,000	. 0
Other special projects	0	7,500
Time restricted operating grants	<u> 107,750</u>	35,000
	\$413,200	\$251,000

Permanently Restricted Funds

Permanently restricted net assets represent resources subject to a donor-imposed restriction that they be permanently maintained. The organization has not received any such contributions.

NOTE 7 - CONCENTRATION OF REVENUE SOURCES

For the year ended September 30, 2017, revenue from one source was in excess of 10% of the organization's revenue. Revenue from this source totaled approximately \$653,000 or 14% of total revenue.

For the year ended September 30, 2016, revenue from two sources was in excess of 10% of the organization's revenue. Revenue from these sources totaled approximately \$1,073,500 or 30% of total revenue.

If a significant reduction in the level of this support were to occur, it would have a material effect on the Organization's programs and activities.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2017 and 2016

NOTE 8 - RETIREMENT PLANS

Defined Benefit Plan

Eligible employees of the Organization participate in a defined benefit plan sponsored by the Jewish Federation of Greater of Philadelphia ("The Jewish Federation"). The Jewish Federation has frozen participation in the Plan, however the respective share of any existing unfunded liabilities, measured annually are required to be paid by the Jewish Federation and constituent agencies.

Contributions in the amount of \$10,300 and \$10,400 were made to the Plan by HIAS Pennsylvania for the years ended September 30, 2017 and 2016.

As part of the freeze, no new employees of HIAS Pennsylvania are entering the Plan and active participants in the Plan ceased accruing additional benefits, based on the effective freeze date of October 1, 2009 for HIAS Pennsylvania.

Participants should refer to Plan documents for specific details of the Plan.

403(b) Plan

The Organization sponsors the HIAS Pennsylvania 403(b) plan. Under the Plan, qualified employees may elect to defer a portion of their compensation, up to Internal Revenue Service limits. The Organization can elect to match a certain portion of the employee contributions as described in Plan documents.

For the year ended September 30, 2017, the Organization elected to match employee contributions up to 2% of an employee's compensation, which resulted in a contribution of \$10,234. There was no matching contribution for the year ended September 30, 2016.

NOTE 9 - RENT EXPENSE AND LEASE COMMITMENTS

The Organization has entered into a new lease effective October 1, 2016 to include expanded office space. Monthly payments are \$7,759 per month in the initial year, increasing annually to \$8,123 per month in the final year, plus a proportionate share of operating expenses.

Total rent was \$93,102 and \$56,596 for the years ended September 30, 2017 and 2016.

The Organization also leases office equipment under two leases, which expire at various times through June 2018. Minimum annual payments under the leases are as follows:

	Office <u>Space</u>	Equipment
Year ending September 30, 201	_	\$ 2,987
and none thereafter	97,473	U

NOTE 10 - DONATED SERVICES

The Organization has recognized \$1,047,524 and \$1,010,373 in donated services for the years ended September 30, 2017 and 2016, as required under FASB ASC 958 (formerly SFAS No.116) from legal professionals and other persons with specialized skills. The Organization has received significantly more donated services from legal professionals in recent years, than in years past. In addition the Organization receives donated services from other volunteers not meeting the criteria for recognition.



CONSOLIDATING SCHEDULE OF FINANCIAL POSITION September 30, 2017

HIAS

Total	
704,396	
582,979	
421,726	
329,625	
0	
8,243	
2,342	
,049,311	
62,350	
0	
62,350	
990,782	
582,979	
,573,761	
413,200	
,986,961	
,049,311	
2,	

CONSOLIDATING SCHEDULE OF REVENUE AND EXPENSES AND CHANGES IN NET ASSETS Year ended September 30, 2017

	HIAS							
	Pennsylvania		PHIILS		Eliminations			Total
SUPPORT AND REVENUE	_			_		_	_	
Government grants and contracts	\$	2,017,615	_	0	_	0	\$	2,017,615
Grants - other		614,206	\$	68,900	\$	(57,475)		625,631
Contributions and fundraising		764,914		0		0		764,914
In-kind contributions		1,047,524		0		0		1,047,524
Service fees		78,589		0		0		78,589
Investments		117,359		0		0		117,359
Other income	_	15,427		0		0	_	15,427
	_\$	4,655,634	\$	68,900	\$	(57,475)	\$	4,667,059
EVERNOES AND LOCOES								
EXPENSES AND LOSSES								
Programs:	•	000 4 40		•		•	_	000 440
Citizen project	\$	232,148		0		0	\$	232,148
Legal services		2,105,291		57,499	\$	(57,475)		2,105,315
Asylee project		82,265		0		0		82,265
Resettlement program		985,093		0		0		985,093
PHIILS		57,475		0		0		57,475
Total Programs	<u>\$</u>	3,462,272	\$	57,499	\$	(57,475)	_\$_	3,462,296
SUPPORT SERVICES								
General and administrative	\$	292,755		0		0	\$	292,755
Fundraising		94,801		0		0		94,801
Total Support Services	\$	387,556		0		0	\$	387,556
	_		_				_	0.040.050
Total Expenses		3,849,828		57,499		(57,475)	\$	3,849,852
Changed in Net Assets	\$	805,806	\$	11,401		0	\$	817,207
Net Assets, Beginning		2,138,684		31,070		0		2,169,754
Net Assets, Ending		2,944,490	\$	42,471		0	\$	2,986,961
. •			<u> </u>				_	

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year ended September 30, 2017

Grantor/Pass-Through Grantor/Program Title	Federal CFDA <u>Number</u>	Pass Through Grantor's Number	Contract <u>Period</u>	Expenditures	Subcontract Expenditures	Questioned Costs
FEDERAL AWARDS						
U.S. Department of Homeland Security						
Direct Assistance						
Citizenship Education and Training	97.010	2015-CS-010-000009	10/1/15 - 9/30/17	124,448	32,682	0
Passed through						
United Way						
Emergency Food and Shelter Program	97.024	731000-083	10/1/15 - 9/30/17	10,306	0	0
Total U.S. Department of Homeland Security				134,754	32,682	0
U.S. Department of Justice						
Passed through						
Philadelphia Legal Assistance Corp.						
Legal Assistance for Victims	16.524	2015-WL-AX-0039	10/1/15 - 9/30/18	63,021	0	0
Passed through						
Pennsylvania Commission on Crime and Delinquency						
Victims of Crime Act	16.575	2016-VF-05-27059	10/1/16 - 9/30/19	157,497	52,165	0
Passed through						
Domestic Violence Center of Chester County						
Victims of Crime Act	16.575	2016-VF-05-26887	10/1/16 - 9/30/19	24,449	0	0
Total Victims of Crime Act				181,946	52,165	0
Total U.S. Department of Justice				244,967	52,165	0

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year ended September 30, 2017

Grantor/Pass-Through Grantor/Program Title	Federal CFDA <u>Number</u>	Pass Through <u>Grantor's Number</u>	Contract <u>Period</u>	Expenditures	Subcontract Expenditures	Questioned Costs
FEDERAL AWARDS (CONT.)						
U.S. Department of State						
Passed through						
HIAS, Inc.						
U.S. Refugee Admissions Program	19.510	SPRMCO 17 CA 1008	10/1/16 - 9/30/17	393,150	0	
Total U.S. Department of State				393,150	0	0
U.S. Department of Health & Human Services						
Passed through						
Pennsylvania Department of Public Welfare						
Refugee and Entrant Assistance - State						
Administered Programs	93.566	4100065212	10/1/16 - 9/30/17	95,000	0	0
	93.566	4100065381	10/1/16 - 9/30/17	37,794	0	0
December 11				132,794	0	0
Passed through						
HIAS, Inc.						
Refugee and Entrant Assistance - Voluntary	93.567	90-RV-0072/03	40/4/40 0/20/47	400.450	•	0
Agency Programs	93.367	90-RV-0072/03	10/1/16 - 9/30/17	169,150	0	0
Passed through						
HIAS, Inc.						
Refugee and Entrant Assistance -						
Discretionary Grants	93.576	90-RP-0116	9/30/16 - 9/29/17	90,285	0	0
Passed through						
Pennsylvania Department of Public Welfare						
Refugee and Entrant Assistance -						
Discretionary Grants	93.576	4100065058	10/1/16 - 9/30/17	48,499	0	0

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year ended September 30, 2017

Grantor/Pass-Through Grantor/Program Title	Federal CFDA <u>Number</u>	Pass Through Grantor's Number	Contract <u>Period</u>	Expenditures	Subcontract Expenditures	Questioned Costs
FEDERAL AWARDS (CONT.)						
U.S. Department of Health & Human Services - (Cont.)						
Passed through						
Pennsylvania Department of Education						
Refugee and Entrant Assistance -						
Discretionary Grants	93.576	410074517	10/1/16 - 9/30/17	65,635	0	0
Total Refugee and Entrant Assistance -						
Discretionary Grants				204,419	0	
Passed through						
Nationalities Service Center						
Assistance for Torture Victims	93.604	N/A	10/1/16 - 9/30/17	60,000	0	0
Total II C. Donostmont of Hoolth 9 Human Consissa				FCC 262		0
Total U.S. Department of Health & Human Services				566,363	0	
Corporation for National and Community Service						
Passed through						
Equal Justice Works						
Americorps Recovery	94.006	14NDHDC003	10/1/16 - 3/31/18	79,142	0	0
T. 10						
Total Corporation for National and Community Service				79,142	0	0
Total Federal Awards				1,418,376	84,847	0

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS Year ended September 30, 2017

NOTE 1 - GENERAL INFORMATION

The accompanying Schedule of Expenditures of Federal Awards presents the activities in all federal awards programs of HIAS Pennsylvania. All financial assistance received directly from federal agencies, as well as financial assistance passed through other governmental agencies or non-profit organizations are included on the schedule.

NOTE 2 - BASIS OF ACCOUNTING

The accompanying Schedule of Expenditures of Federal Awards is presented using the accrual basis of accounting. Such expenditures are recognized following, as applicable, either the cost principles in OMB Circular A-122, Cost Principles for Non-Profit Organizations, or the cost principles contained in Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The amounts reported in this schedule as expenditures may differ from certain financial reports submitted to federal funding agencies because those reports may be submitted on either a cash or modified accrual basis of accounting, or due to program expenditures exceeding contract budget limitations.

NOTE 3 - RELATIONSHIP TO BASIC FINANCIAL STATEMENTS

Federal Award expenditures are reported on the statement of functional expenditures as program costs. However, expenditures in the Schedule of Expenditures of Federal Awards for certain programs, which have incurred deficits, have been limited to the related contracted amount. In addition, for certain programs, the expenditures reported in the basic financial statements may differ from the expenditures reported in the Schedule of Expenditures of Federal Awards due to program expenditures exceeding grant or contract budget limitations which are not included as federal financial assistance.

NOTE 4 - INDIRECT COST RATE

The organization has not elected to use the 10% de minimis indirect cost rate.

NOTE 5- SUBRECIPIENT FUNDING

The awards reflected in the accompanying Schedule of Expenditures of Federal Awards include the following amounts subcontracted to other organizations:

Citizenship Education and Training (CFDA #97.010)		
Esperanza Immigration Legal Services	2015-CS-010-000009	\$ 13,802
Community Learning Center	2015-CS-010-000009	4,720
Center for Literacy	2015-CS-010-000009	4,720
District 1199C Training and Upgrading Fund	2015-CS-010-000009	4,720
IndoChinese American Council	2015-CS-010-000009	4,720
		\$ 32,628
Victims of Crime Act (CFDA #16.575)		
Victim/Witness Services of South Philadelphia, Inc.	2016-VF-05-27059	\$ 37,894
Friends of Farmworkers	2016-VF-05-27059	14,271
		\$ 52,165

SNYDER, DAITZ & COMPANY

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DENNIS NATALI, CPA JOSEPH P. LEONARD, CPA

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Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

Board of Directors HIAS and Council Migration Service of Philadelphia t/a HIAS Pennsylvania Philadelphia, PA

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comproller General of the United States, the financial statements of HIAS Pennsylvania (a nonprofit organization), which comprise the statement of financial position as of September 30, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 18, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered HIAS Pennsylvania's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of HIAS Pennsylvania's internal control. Accordingly, we do not express an opinion on the effectiveness of the HIAS Pennsylvania's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether HIAS Pennsylvania's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

SNYDER, DAITZ & COMPANY

Sugar, Dait, Caying

Philadelphia, PA

April 18, 2018

SNYDER, DAITZ & COMPANY

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Independent Auditor's Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance

Board of Directors HIAS and Council Migration Service of Philadelphia t/a HIAS Pennsylvania Philadelphia, PA

Report on Compliance for Each Major Federal Program

We have audited HIAS Pennsylvania's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of HIAS Pennsylvania's major federal programs for the year ended September 30, 2017. HIAS Pennsylvania's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of HIAS Pennsylvania's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about HIAS Pennsylvania's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of HIAS Pennsylvania's compliance.

Opinion on Each Major Federal Program

In our opinion, HIAS Pennsylvania complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended September 30, 2017.

Report on Internal Control over Compliance

Management of HIAS Pennsylvania is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered HIAS Pennsylvania's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of HIAS Pennsylvania's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

SNYDER, DAITZ & COMPANY

Smot. Dat. Compay

Philadelphia, PA

April 18, 2018

HIAS & COUNCIL MIGRATION SERVICE OF PHILADELPHIA

SCHEDULE OF FINDINGS AND QUESTIONED COSTS For the year ended September 30, 2017

Board of Directors HIAS & Council Migration Service of Philadelphia Philadelphia, PA

SECTION I - Summary of Auditors Results

Financial Statements			
Type of auditor's report issued :	Unmodified		
Internal control over financial reporting:			
Material weaknesses identified ?	yes	x	_no
Significant deficiencies identified that are not considered to be material weaknesses?	yes	x	_none reported
Noncompliance material to financial statements noted ?	yes	x	_no
Federal Awards			
Internal control over major programs :			
Material weaknesses identified ?	yes	x	_no
Significant deficiencies identified that are not considered to be material weaknesses?	yes	x	_none reported
Type of auditor's report issued on compliance for major programs :	Unmodified		
Any audit findings disclosed relating to major programs that are required to be reported under 2 CFR Section 200.516(a)?	yes	X	_no
Identification of major programs :			
<u>CFDA Number</u> Name of Federal F #19.510 U.S. Refugee Adm			
Dollar threshold used to distinguish between type A and type B programs :	\$ 750,000		
Auditee qualified as low-risk auditee?	X yes		_no

SECTION II - Financial Statement Findings
None

SECTION II - Federal Award Findings Findings
None